## SMART Goal Example: Pay my bills in college by selling cotton candy at parks on the weekends.

Specific	<ul> <li>What do I want to accomplish?</li> <li>Why do I want to accomplish this?</li> <li>What are the requirements?</li> <li>What are the constraints?</li> </ul>	I want to create a weekend business selling cotton candy at parks. This will bring in extra money to pay my bills during college. I will need a cotton candy machine, cotton candy mix, and a list of places where I am allowed to sell it. I may need to get some sort of special license to sell food. I'll need to look into this before I buy any supplies.
Measurable	<ul> <li>How will I measure my progress?</li> <li>How will I know when the goal is accomplished?</li> </ul>	I will keep track of how much I make each time I go out and sell cotton candy. I will divide my earnings by the hours spent to figure out my hourly average. My goal will be achieved once I earn \$350 a week, which is what I need to pay my bills.
Achievable	<ul> <li>How can the goal be accomplished?</li> <li>What are the logical steps I should take?</li> </ul>	<ul> <li>In order to accomplish this goal, I must: <ol> <li>Research regulations on selling food/soliciting in public areas.</li> <li>Find 3-5 places to sell cotton candy.</li> <li>Buy the necessary equipment.</li> <li>Create a nice sign promoting my cotton candy.</li> <li>Actually go out and sell the cotton candy.</li> </ol> </li> </ul>
Relevant	<ul> <li>Is this a worthwhile goal?</li> <li>Is this the right time?</li> <li>Do I have the necessary resources to accomplish this goal?</li> <li>Is this goal in line with my long term objectives?</li> </ul>	This goal is worthwhile if I earn at least \$25/hr. If I earn less than this, it would be better for me to take a student job on campus. At \$25/hr, I can earn \$350 by working 7 hours on Saturday, and 7 hours on Sunday.
Time-Bound	<ul> <li>How long will it take to accomplish this goal?</li> <li>When is the completion of this goal due?</li> <li>When am I going to work on this goal?</li> </ul>	One day to research the info on selling food in public places, find places to sell, and order the equipment. I'll have to wait 1 week for the supplies to arrive. During that time I can make my promotional materials. So I'll be ready to go sell in 8 days.

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### Types of Goals:

- Long-term goals tend to be bigger goals, achieved some time in the future (ex: getting a job after my bachelor's degree)
- Short-term goals smaller goals that tend to be accomplished along the way to reaching long-term goals (ex: tailoring my resume to a particular job posting).



#### **Current Date:**

### GOAL:

Identify a long-term goal you care about and a short term goal to work on this semester to help you achieve your long term goal.

# Develop your own SMART goal to work on this semester.

Reach out to Yadéeh and Nada for help as you need it.

<ul> <li>Specific</li> <li>What do I want to accomplish? Why?</li> <li>What are the requirements?</li> <li>What are the constraints?</li> </ul>	
A general goal is, "Get in shape." A specific goal is, "Join a gym and workout 3 days/week."	
Measureable <ul> <li>How will I measure progress?</li> <li>How will I know the goal is accomplished?</li> </ul>	
When you measure progress, you stay on track, reach your target dates, and experience the achievement that helps you put forth the effort needed to reach your goal.	
<ul> <li>Achievable</li> <li>What steps (or short term goals) can I take to accomplish this goal?</li> <li>What resources will I need?</li> </ul>	
Develop the attitudes, skills, financial capacity, and social support that you need to make goals that are important to you come true.	
<ul> <li>Relevant/realistic</li> <li>Is this a worthwhile goal (aligned with long term goals and values)?</li> <li>Is it the right time to work on this goal?</li> </ul>	
A realistic goal is an objective you are both willing and able to work toward, and one that you believe you can accomplish.	
<ul> <li>Time-Bound</li> <li>How long will it take to accomplish?</li> <li>When is the goal due?</li> <li>When will you work on this goal?</li> </ul>	

Adapted from: http://www.umassd.edu/fycm/goalsetting/resources/smartgoals/

