



Sales Engineering BEST Intern

Location: Albuquerque, NM

Job Category: Sales & Marketing

Job Number: WD30046416102

What You Will Do

We are seeking sophomore and junior level engineering students to join our Buildings Engineering Sales Program as an intern for the summer of 2018. Our training program will give you the opportunity to demonstrate customer focus and prepare you to succeed in a career in sales engineering. In this program you will have a chance to apply your technical engineering knowledge and work with customers to better understand product or project needs and be the subject matter expert. The program consists of a nine-week training with successful sales executives and managers through e-learning and hands-on, real world experiences.

What We Look For

Required Qualifications:

- Currently enrolled as a full-time student at an accredited US College or university with a sophomore or junior status
- Pursuing a degree in engineering
- U.S. Citizen
- Available to work full-time (40 hours/week) throughout Summer 2018

Preferred Qualifications:

- Engineering, Business or Sales/Marketing background
- Excellent interpersonal and communication skills
- Ability to work in a fast paced dynamic environment
- Self-motivated and able to work in a team environment
- Have a competitive spirit and thrive to “win”
- Strong sense of business and technical acument

Additional Information

- Hiring Manager: Andrew J Ross
- Apply at www.johnsoncontrols.com/careers

